

# THE CONTRACTOR SCORE CARD

Project: \_\_\_\_\_

Contractor Name: \_\_\_\_\_

CATEGORY	NOTES	GRADE
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## PEOPLE

FRIENDLY AND EASY TO TALK TO?  
 DO THEY LISTEN TO YOU?  
 WHAT DOES YOUR GUT SAY?  
 CAN I WORK WITH THIS PERSON FOR MONTHS?

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 0 1 2 3 4 5 6 7 8 9 10

## PROCESS

DO THEY HAVE A SYSTEM OR PROCESS?  
 WHO IS RESPONSIBLE FOR PERMITS?  
 WILL THEY PROVIDE DESIGN SERVICES?  
 DO THEY PROVIDE A WRITTEN SCHEDULE?  
 WHAT IS THEIR DISPUTE RESOLUTION PROCESS?

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 0 1 2 3 4 5 6 7 8 9 10

## PORTFOLIO

HAVE THEY COMPLETED SIMILAR PROJECTS?  
 IS THE LEVEL OF DESIGN GOOD?  
 IS THE QUALITY & CRAFTSMANSHIP GOOD?  
 CAN I GO SEE A PROJECT IN PROGRESS?

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## PAST CLIENTS

ARE THEIR ONLINE REVIEWS MOSTLY GOOD?  
 DO THE BAD REVIEWS HAVE A KIND RESPONSE FROM THEM?  
 DO THEY HAVE A BUNCH OF REVIEWS?  
 CAN I GET NAMES OF PAST CLIENTS TO CALL THEM?  
 HOW LONG DOES THEIR WARRANTY LAST?

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## PRICE

WHAT SERVICES ARE THEY PROVIDING?  
 WHAT IS A TYPICAL PRICE RANGE FOR A PROJECT LIKE THIS?  
 IS VALUE OF THE SERVICES GOOD COMPARED TO THE PRICE?  
 AM I COMPARING THE SAME SERVICES BETWEEN CONTRACTORS?

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 0 1 2 3 4 5 6 7 8 9 10

## GRADING SCALE

EXCELLENT .....50-40 FAIR .....29-20  
 GOOD .....39-30 FAIL .....19-0

**TOTAL**